

# Baruch COLLEGE

## BBA IN REAL ESTATE

**42** Pathways Credits

**24** Pre-Business Credits

**21** Business Base Credits

**24** Major Credits

**13** Elective Credits

The degree map is a suggested term-by-term sample course schedule. Use the Degree Map along with DegreeWorks as tools to assist you in planning your academic path to graduation. You should customize your Degree Map to fit your individual needs.

Career related information can be found on the last page.

**NOTE:** A minimum 124 credits is required for the Bachelor of Business Administration (BBA) degree. **A minimum of 62 liberal arts credits is required for the BBA.** FYS 1000 is a requirement for the first term at Baruch College and **MUST** be completed in order to graduate.

## BBA IN REAL ESTATE

# DEGREE MAP

### FALL

### SPRING

FIRST YEAR

<b>ENG 2100</b> Writing I ENGLISH COMPOSITION I	3 CR	<b>ENG 2150</b> Writing II ENGLISH COMPOSITION II	3 CR
<b>MTH 2003 (Min. C- Grade Required)</b> Pre-calculus and Elements of Calculus MATH & QUANTITATIVE REASONING	3 CR	<b>MTH 2205</b> Applied Calculus II PRE-BUSINESS REQUIREMENT	3 CR
<b>Flexible Core Course</b> PATHWAYS REQUIREMENT	3 CR	<b>LAW 1101</b> Fundamentals of Business Law PRE-BUSINESS REQUIREMENT	3 CR
<b>Flexible Core Course</b> PATHWAYS REQUIREMENT	3 CR	<b>BUS 1011</b> Business Fundamentals BUSINESS BASE REQUIREMENT	3 CR
<b>Flexible Core Course</b> PATHWAYS REQUIREMENT	3 CR	<b>Flexible Core Course</b> PATHWAYS REQUIREMENT	3 CR
<b>FYS 1000</b> First Year Seminar DEGREE REQUIREMENT	0 CR		

15 FALL CREDITS + 15 SPRING CREDITS = 30 CREDITS

### FALL

### SPRING

SOPHOMORE

<b>CIS 2200</b> Intro to Information Systems & Tech PRE-BUSINESS REQUIREMENT	3 CR	<b>ACC 2101</b> Principles of Accounting PRE-BUSINESS REQUIREMENT	3 CR
<b>COM 1010</b> Speech Communication PRE-BUSINESS REQUIREMENT	3 CR	<b>ECO 1002</b> Macroeconomics PRE-BUSINESS REQUIREMENT	3 CR
<b>ECO 1001</b> Microeconomics PRE-BUSINESS REQUIREMENT	3 CR	<b>Liberal Art Minor Course</b> PATHWAYS COLLEGE OPTION REQUIREMENT	3 CR
<b>ENG 2800, CMP 2800, ENG 2850, or CMP 2850</b> Great Works of Literature I or II PATHWAYS COLLEGE OPTION REQUIREMENT	3 CR	<b>Life and Physical Sciences</b> Natural Sciences Lab Course PATHWAYS REQUIREMENT	3 CR
<b>STA 2000</b> Business Statistics PRE-BUSINESS REQUIREMENT	3 CR	<b>Scientific World</b> Natural Sciences Lecture Course PATHWAYS REQUIREMENT	3 CR

30 PRIOR CREDITS + 15 FALL CREDITS + 15 SPRING CREDITS = 60 CREDITS

\*Free Electives can be any business, liberal arts, or public affairs course

## BBA IN REAL ESTATE

# DEGREE MAP

### FALL

<b>Liberal Art Minor Course</b> PATHWAYS COLLEGE OPTION REQUIREMENT	3 CR
<b>MGT 3120</b> Fundamentals of Management BUSINESS BASE REQUIREMENT	3 CR
<b>ACC 2203</b> Managerial Accounting for Non-Accounting Majors BUSINESS BASE REQUIREMENT	3 CR
<b>FIN 3000</b> Principles of Finance BUSINESS BASE REQUIREMENT	3 CR
<b>RES 3100</b> Real Estate Principles MAJOR REQUIREMENT	3 CR

JUNIOR

### SPRING

<b>RES 3000</b> Real Estate Law MAJOR REQUIREMENT	3 CR
<b>RES 3200</b> Real Estate Finance & Investment MAJOR REQUIREMENT	3 CR
<b>RES 3400</b> Real Estate Capital Markets MAJOR REQUIREMENT	3 CR
<b>Flexible Core Course</b> PATHWAYS REQUIREMENT	3 CR
<b>MKT 3000</b> Marketing Foundations BUSINESS BASE REQUIREMENT	3 CR

60 PRIOR CREDITS + 15 FALL CREDITS + 15 SPRING CREDITS = 90 CREDITS

### FALL

<b>RES 3900</b> Real Estate Development MAJOR REQUIREMENT	3 CR
<b>Major Elective</b> MAJOR REQUIREMENT	3 CR
<b>Liberal Art Minor Capstone</b> PATHWAYS COLLEGE OPTION REQUIREMENT	3 CR
<b>MGT 3121</b> Service Operations Management BUSINESS BASE REQUIREMENT	3 CR
<b>Liberal Arts Elective</b> ELECTIVE REQUIREMENT	3 CR
<b>Liberal Arts Elective</b> ELECTIVE REQUIREMENT	3 CR

SENIOR

### SPRING

<b>4000-level Major Elective</b> MAJOR REQUIREMENT	3 CR
<b>4000-level Major Elective</b> MAJOR REQUIREMENT	3 CR
<b>BPL 5100</b> Business Policy BUSINESS BASE REQUIREMENT	3 CR
<b>Free Elective*</b> ELECTIVE REQUIREMENT	3 CR
<b>Free Elective*</b> ELECTIVE REQUIREMENT	4 CR

90 PRIOR CREDITS + 18 FALL CREDITS + 16 SPRING CREDITS = 124 CREDITS

\*Free Electives can be any business, liberal arts, or public affairs course

# THINGS TO TAKE NOTE OF

## General Notes

- Be sure to consult with the Zicklin website for major requirements: <https://zicklin.baruch.cuny.edu/>
- You must complete a liberal arts minor as part of the College Option requirement to graduate

The following subjects are considered liberal arts and can be taken at any level to satisfy liberal arts electives:

AAS	ANT	ART	BIO	BLS	CHM	COM
CMP	ECO	ENG	ENV	FLM	FPA	GLS
HED	HIS	HSP	IDC	JRN	LACS	LIB
LTS	MSC	MTH	NMA	PHI	PHY	POL
PSY	REL	SOC	THE	WSM	ALL MODERN LANGUAGES	

The following courses are **not** considered liberal arts:

ART 5010	ART 5011	COM 4059	ECO 5010	ECO 5011	FPA 5070	FPA 5071	HED 1810
HED 2920	MSC 2061	MSC 2062	MSC 2063	MSC 2064	MSC 5050	MSC 5051	SOC 4085
SOC 4086	THE 3046	THE 3056	ART/MSC/THE Studio Elective Courses				

## Notes about the Major

- RES 4093 may be taken more than once if a different topic is dealt with. Topics are announced in the Schedule of Classes.
- Students are required to take two 4000 level courses from the approved list of electives for the major.

## Career Exploration

The real estate field is the understanding of the economic and social principles that affect how properties such as buildings and land are developed, financed, operated, and traded. Professionals examine the multidimensional aspects of real estate including: purchasing, selling, financing, management, transfers and the landlord-tenant relationship.

### 5 Career Options for Real Estate Majors

1. Entrepreneur
2. Investment Banker
3. Lender
4. Real Estate Appraisers
5. Asset Manager

### 5 Top Skills for Real Estate Majors

1. Analytical
2. Communications
3. Problem Solver
4. Organizer
5. Teamwork

[Additional Career Information for Real Estate Majors](#)